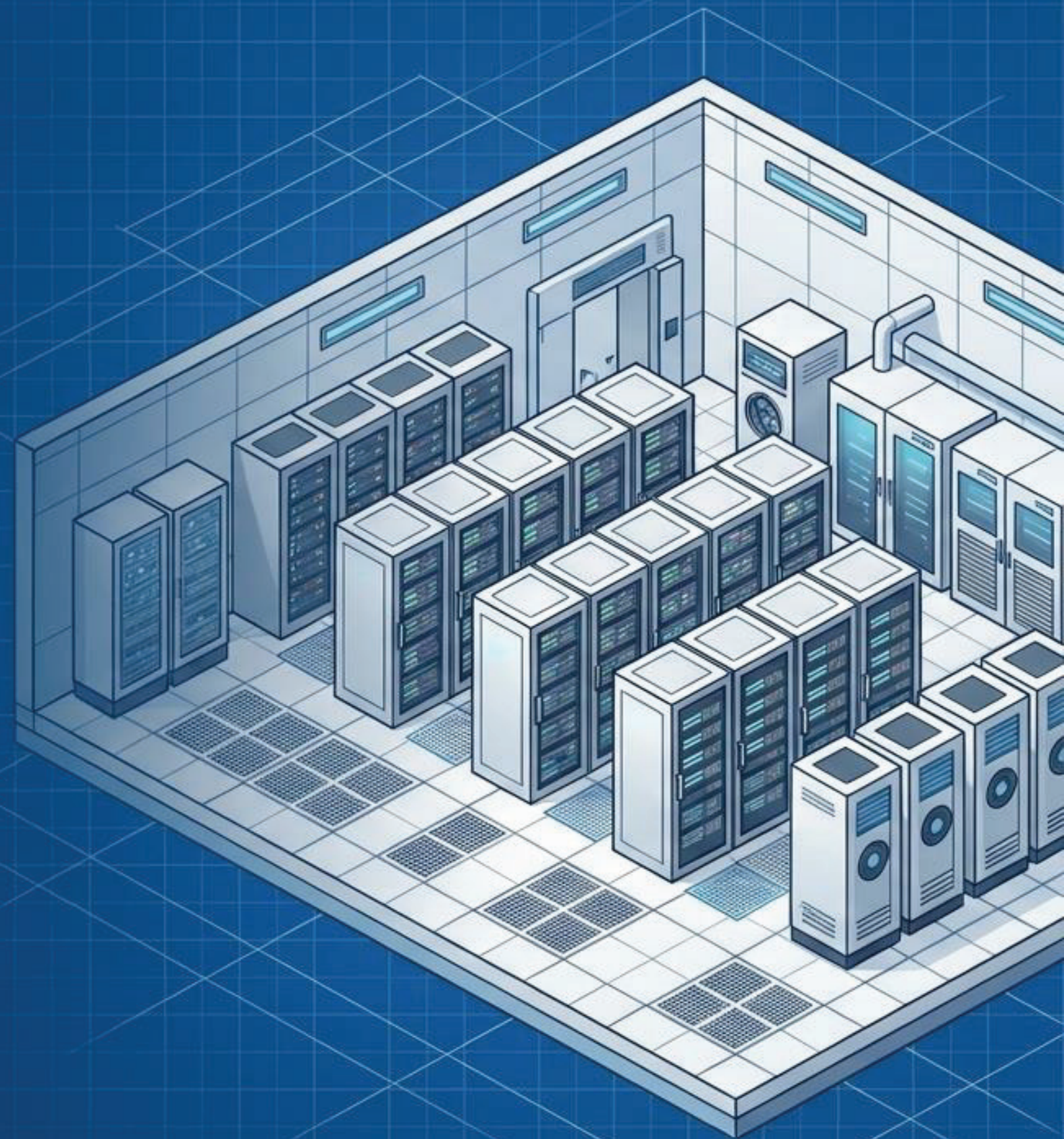




Enterprise Virtualization Without the High Price Tag

Alphamatic VMware Alternative Campaign 2026
Trusted Virtualization, Proven Performance.

Strategic Briefing Document | For CIOs & IT Directors



Pain Point Dashboard

The Old Reality



Predictable, Perpetual



Flat Cost Curve



The New Reality



2x to 3x Cost Increases due to the forced transition from perpetual to subscription-based licensing.



Consolidated product bundles forcing you to pay for enterprise features you do not need.



Restructured reseller networks limiting access to personalized, local support.

The Broadcom acquisition has transformed VMware from a predictable IT foundation into a high-risk financial variable.

The Migration Imperative (And The Friction Holding You Back)

The Cost of Inaction



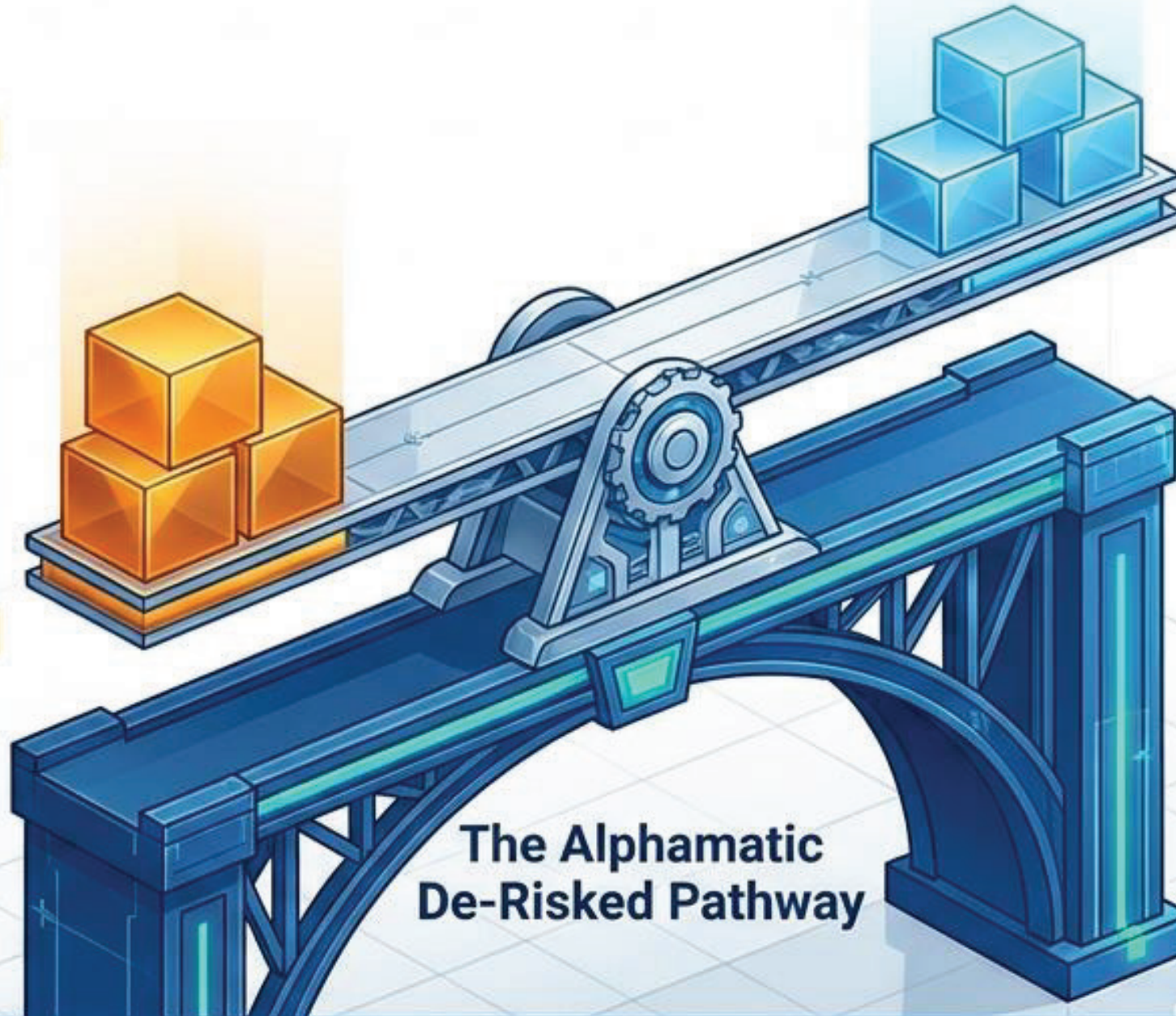
Unpredictable renewal costs



Vendor lock-in



Dependency on a shifting product roadmap.



The Fear of Migration



Production downtime risks



Retraining IT staff

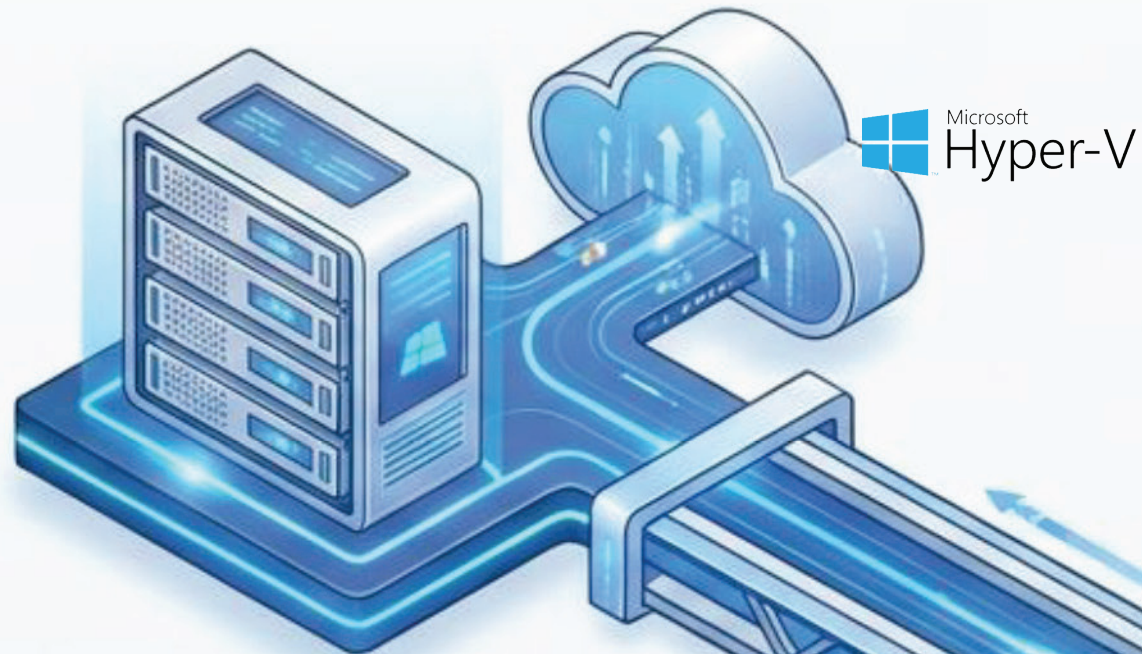


Operational disruption.

Staying is no longer financially viable, but moving feels operationally dangerous. You need a trusted partner to bridge the gap with **zero-downtime** methodologies.

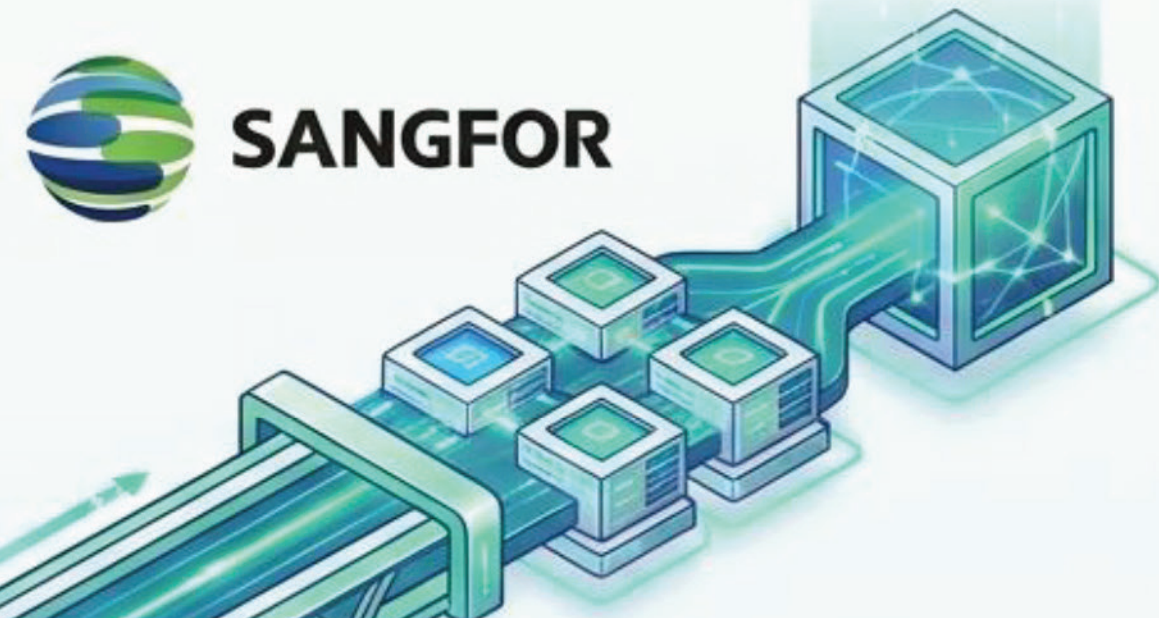
Two Proven Enterprise Pathways

Pathway A: Microsoft Hyper-V



The logical extension for Windows-dominant estates moving toward an Azure hybrid roadmap.

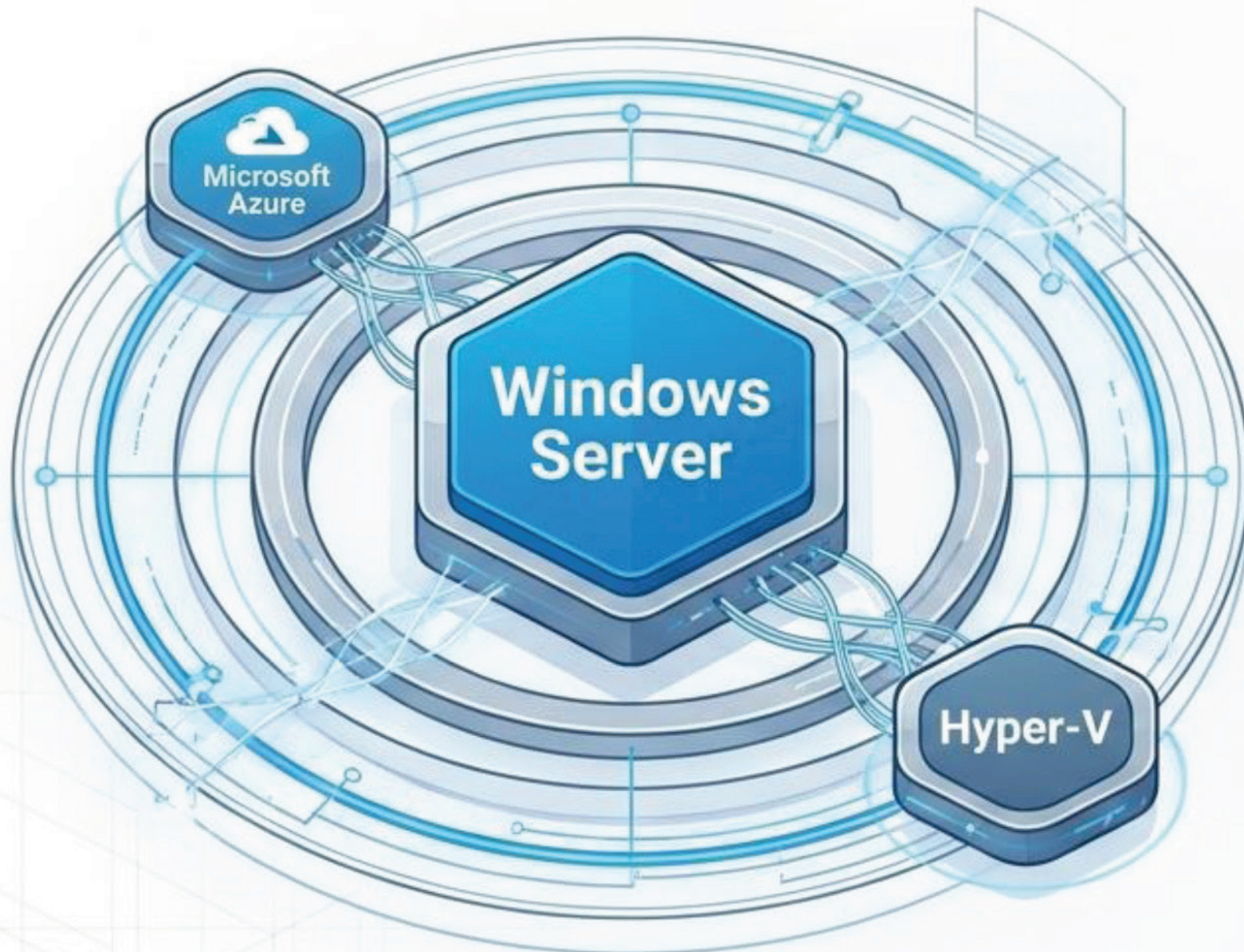
Pathway B: Sangfor HCI



The ultimate all-in-one consolidation play for radical simplicity and up to 70% lower TCO.

VMware Exit

Ecosystem Orbit



A strong competitor integrated with Windows Server, offering enterprise features without duplicate licensing.



Cost Efficiency:
Bundled with Windows Server.
Zero separate hypervisor licensing cost.

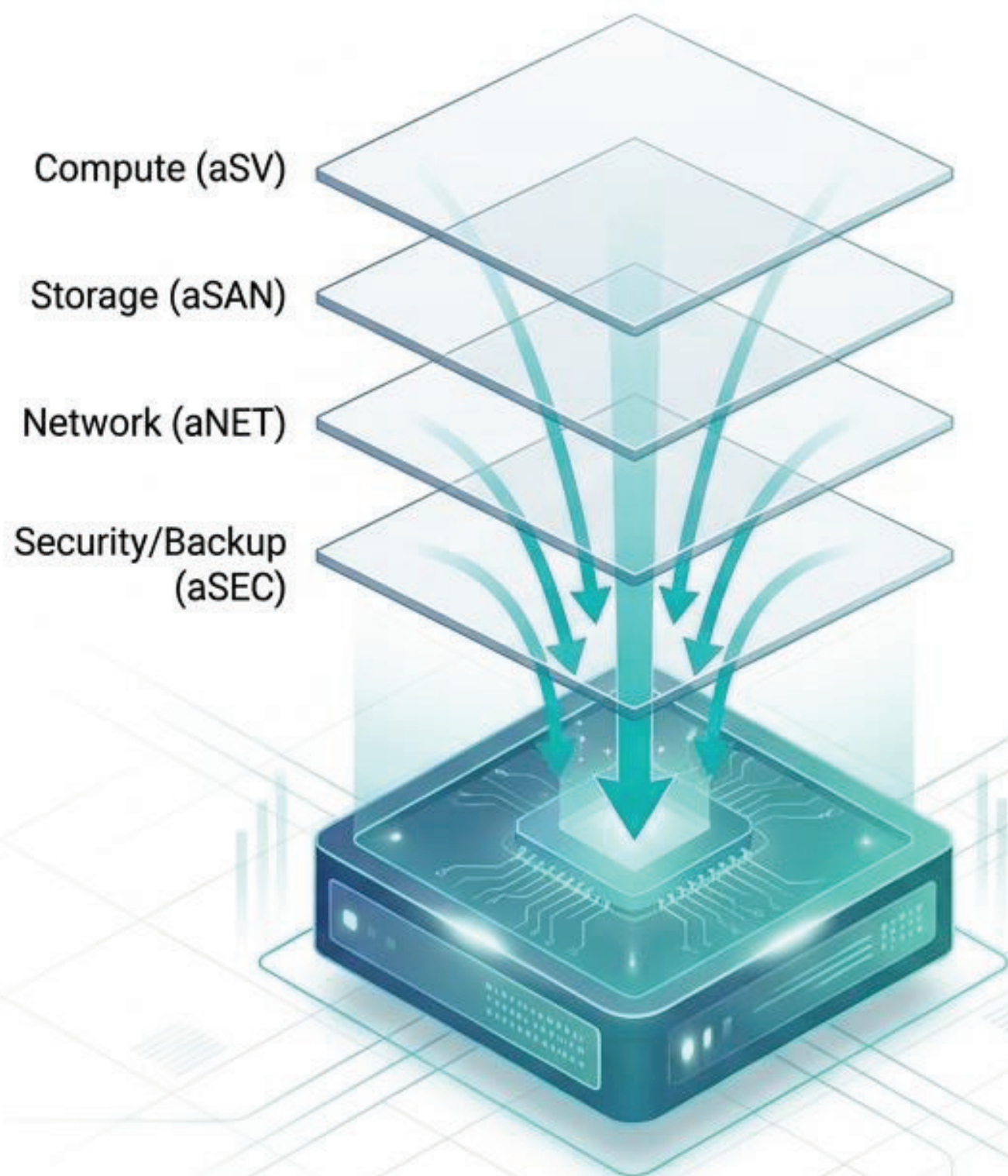


Enterprise Feature Parity:
Live Migration, Dynamic Memory, and High Availability clustering.



Native Hybrid Cloud:
Deep Azure integration (Azure Arc, Azure AD) for unified on-prem and cloud management.

Best fit for: Windows-heavy environments and Azure hybrid strategies.



A KVM-based alternative delivering a one-stop software-defined infrastructure for radical simplicity.



All-in-One Simplicity: Single-pane-of-glass management; lowers the learning curve for IT administrators.



Radical TCO Reduction: Eliminates expensive per-core licensing and third-party backup tools for up to 70% TCO savings.

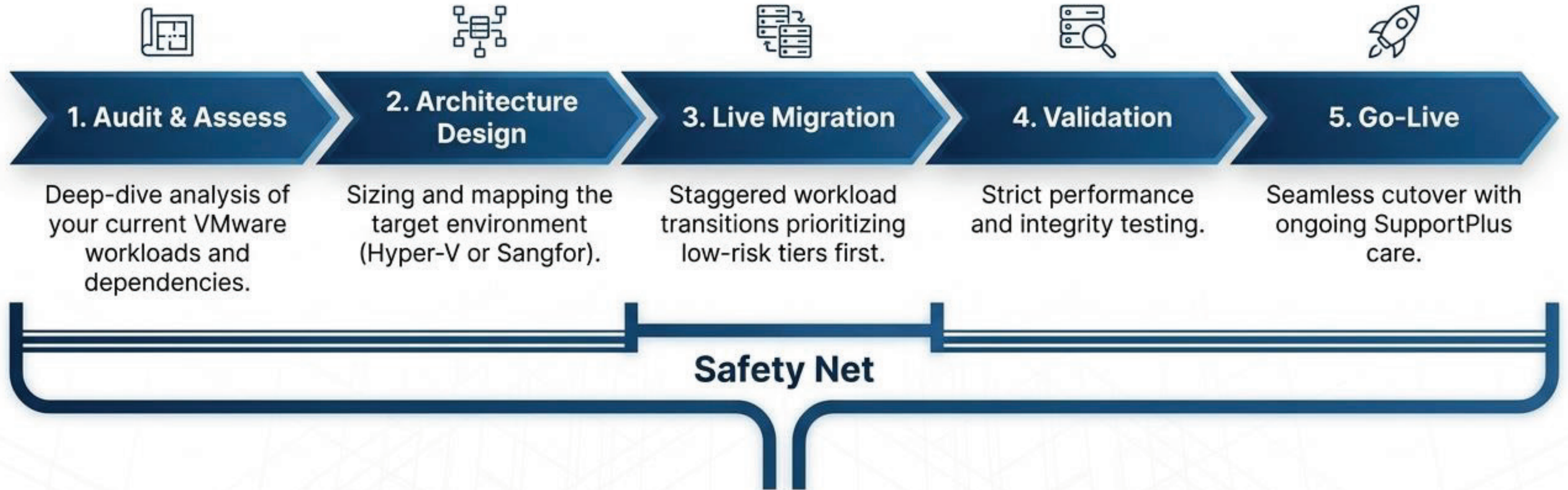



Built-In Resilience: Native Disaster Recovery (VM replication, automated failover) included out of the box.

Best fit for: Estates running 20 to 300 VMs, seeking maximum TCO reduction and strong local Asian support.

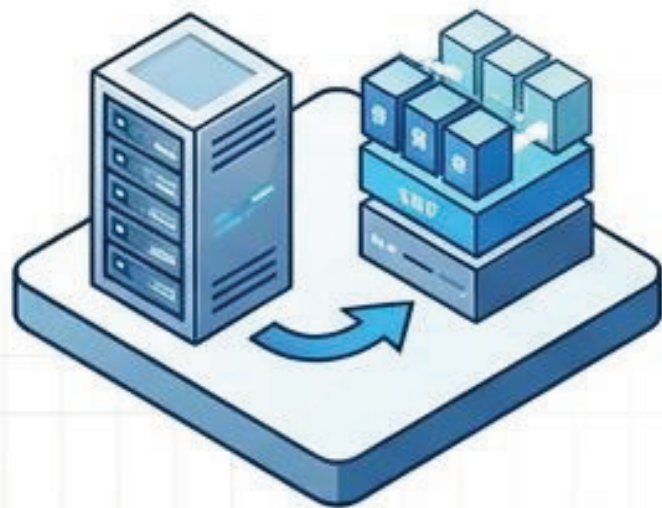
Assessment Criteria	Microsoft Hyper-V	Sangfor HCI
Architectural Sweet Spot	Windows-dominant, diverse OS needs, scaling into Azure.	20 - 300 VMs, branch offices, private cloud workloads.
Licensing Model	Included within Windows Server core licensing (predictable).	Unified software-defined license (avoids VMware's subscription traps).
Backup & DR Approach	Hyper-V Replica & Azure Site Recovery.	Built-in CDP, snapshots, and site disaster recovery out-of-the-box.
Operational Impact	Leverages existing MS skillsets (PowerShell, SCVMM).	Rapid deployment with single-pane-of-glass simplicity (low learning curve).

Zero-Friction Migration Timeline



Delivered by Alphamatic's highly qualified consulting team.
 Cross-platform certified engineers (VMware, MS, Sangfor) ensuring guaranteed rollback plans and zero unmitigated production downtime.

Value Equation



New Hypervisor Migration

+



AlphaCare Professional Service & SupportPlus

=



1-Year Complimentary AlphaCare BaaS

Unlock up to 5TB of premium Backup-as-a-Service (BaaS) completely free for one year when you migrate with Alphamatic.

Exclusive Campaign Window: 1st July 2026 – 31st August 2026. (T&Cs apply).

Trusted Virtualization.

Proven Performance.

Seamless, Scalable, and Future-Ready.

Stop paying for virtualization features you don't need. Start your transition away from escalating VMware subscriptions.

**Schedule Your Free
Infrastructure
Assessment**



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