

PLANNING TO SWITCH YOUR SERVER VIRTUALIZATION? HERE'S A SMARTER, SIMPLER PATH

If you use VMware for your servers, you've probably already felt it: prices are going up, fast.



Since Broadcom took over VMware, a lot of companies are paying 2 to 3 times more than before. Here's why:

- VMware switched from a one-time purchase to a yearly subscription
- You're now forced to buy bundled packages, even if you only need a few features
- Local support and resellers have changed, making it harder to get help nearby

So Why Hasn't Everyone Switched Already?

Common worries include:



What if something breaks during the move?



My IT team doesn't know the new system yet



This could disrupt our daily operations

These are valid concerns. But staying put and absorbing rising costs every year isn't a safe option either. The good news: with the right partner and the right plan, switching doesn't have to be risky.

Two Simple Alternatives Worth Considering

You don't need to reinvent your whole IT setup. There are two proven, trusted options:



Microsoft Hyper-V
Best if your company already uses a lot of Windows and Microsoft tools.

Why it works:

- It's already included with Windows Server — no extra hypervisor cost
- Comes with the same key features you'd expect (like live migration and high availability)
- Connects easily with Microsoft Azure, in case you want cloud options later



Good for: Companies that are mostly Windows-based already.



SANGFOR HCI
Best if you want an all-in-one, simple system that costs a lot less.

Why it works:

- One system manages everything — servers, storage, network, and security
- Can cut your costs by **up to 70%**
- Backup and disaster recovery are already built in — no need for extra tools



Good for: Businesses running around 20–300 virtual machines, including branch offices.

Special Offer:

1 YEAR OF FREE OFFSITE BACKUP

If you switch to **Hyper-V or Sangfor** through Alphamatic, you also get: **1 full year of Backup as a Service (up to 5TB) — completely free.** That means better protection for your data, at no extra cost, just for making the move with us.

Offer valid until 31st August 2026 only.

**Terms & conditions apply

How Alphamatic Makes the Switch Safe

Moving to a new platform sounds risky. So we built a process to make sure it isn't. Here's how it works:

1



Audit & Assess
We check your current setup first

2



Design
We plan the right new setup for you

3



Migrate
We move things over step by step, starting with the safest parts first

4



Test
We double-check everything works properly

5



Go Live
We switch over fully, with support ready afterward

Our engineers are certified across multiple platforms, so we know exactly how to move you over safely, with a backup plan in case anything needs to be reversed.

Ready to Stop Overpaying?

You don't have to stay stuck with rising infrastructure costs. Switching can be smooth, safe, and a lot cheaper. Right now, it comes with a free year of backup too.

Get a free infrastructure assessment with us today!

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